

HEALTHCARE ADVISORY PRACTICE

INTEGRATED, STRATEGIC REAL ESTATE SOLUTIONS

WE DELIVER MEASURABLE RESULTS

Cushman & Wakefield's Healthcare Advisory Group provides healthcare organizations with strategic and transformational real estate services that directly affect positive business outcomes. More than 300 real estate specialists drawn from a variety of real estate disciplines, including consulting, brokerage, project management, property/facilities management, and valuation, help clients make decisions that enhance patient care and accessibility, generate efficiencies across their platforms, and maximize the value of their real estate. We assist in aligning real estate with healthcare missions, whether that focus involves executing on a single specialty, planning for new care delivery models, or combining multiple practices.

Our expertise in the healthcare industry, combined with deep local market knowledge, strong relationships with health systems, physician practices, and other healthcare providers, allows for rapid response to our healthcare clients' needs.



CLIENT TYPES

- Academic Medical Centers
- Ambulatory Surgery Centers
- Community Hospitals
- Data Centers
- Independent Hospitals
- Healthcare Developers
- Healthcare Real Estate Investors
- Healthcare REITs
- Physician Practices
- Regional Health Systems
- Senior Housing
- Urgent Care Centers

SERVICES

- Ambulatory Strategy
- Strategic Advisory and Real Estate Planning
- Portfolio Management & Optimization
- Landlord Representation & Marketing
- Tenant Representation & Marketing
- Transaction Management
- Property & Facility Management
- Capital Markets
- Compliance Management
- Valuations & Advisory
- Project & Development Management





About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value by putting ideas into action for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with 48,000 employees in approximately 400 offices and 70 countries. In 2017, the firm had revenue of \$6.9 billion across core services of property, facilities and project management, leasing, capital markets, valuation and other services. To learn more, visit www.cushmanwakefield.com or follow @CushWake on Twitter.

Cushman & Wakefield Capabilities

Service Lines

- Agency Leasing
- Asset Services
- Capital Markets
- Facility Services
- Global Occupier Services
- Project & Development Services
- Tenant Representation
- Valuation & Advisory

Property Types

- Healthcare
- Hospitality
- Industrial
- Land
- Multi-family
- Office
- Retail

Advisory Groups

- Automotive
- Banking & Financial
- Build-to-Suit
- Data Center
- eCommerce & Electronic Fulfillment
- Education
- Emerging Technology
- Food & Beverage
- Global Supply Chain Solutions
- Healthcare
- Land
- Legal Sector
- Life Sciences
- Net Lease
- Not-for-Profit
- Ports & Intermodal
- Public Sector
- Rail
- Sports & Entertainment
- Third-Party Logistics (3PL)

To learn how you can achieve a solution that supports your healthcare real estate goals, contact:

Lorie Damon

Managing Director
Healthcare Advisory Practice
+1 314 813 9526
lorie.damon@cushwake.com