



**CUSHMAN &  
WAKEFIELD**

**STRATEGIC CONSULTING**

in

**INFRASTRUCTURE AND  
GOVERNMENT**



We provide Infrastructure and Development Advisory offerings under three broad segments:



Urbanization



Analysis - Innovation -  
Financial Advisory



Policies Strategies -  
Procurement Advisory

## OUR EXPERTISE

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- Advisory services on National and State Level programs, policies and projects
- Expertise in city and Infrastructure Development, public finance, business strategy formulation and procurement
- Transaction advisory services with marketing and implementation support
- Collaboration with global and local industry experts to achieve effective and innovative solutions
- Support for policy formulation and assistance in implementation

We bring our global knowledge and Pan India coverage via dedicated local expertise and teams across India.

We are well poised to provide our services to Central and State government, parastatal bodies, development authorities, smart city corporations, urban local bodies, improvement trusts, industrial development corporations, infrastructure players, developers, infrastructure funds.

## WHY US

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We provide the best insights and in-depth understanding of markets & evolving opportunities. Our agile approach towards project requirements and our be-spoke client and people-centric solutions, helps clients in their decision-making process. We follow a collaborative approach towards achieving strategic project objectives. Our strength comes from our global teams, extensive knowledge share and rich experience in the real estate sector.

# OUR PAST WORK

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## URBANIZATION

We have an excellent track record in urban infrastructure with proven expertise in advisory services across various facets of urbanization. In the housing sector, we have supported developers and donor agencies in the development of policies, guidelines and strategies and have also undertaken transaction advisory services.



## URBAN TRANSPORT

We have showcased expertise in assisting and carrying out consulting support for various railway entities including metro corporations. We have recommended implementation frameworks and undertaken TOD studies for metro and rail projects with the aim of optimizing the product and project mix to enhance revenues and user experience.



## INDUSTRIAL AND LOGISTIC

We have been instrumental in advising both public and private sector organizations for assessing their requirements and providing tangible solutions through feasibility studies, business strategies and implementation frameworks.



## TOURISM AND HOSPITALITY SECTOR

Our experience covers the entire spectrum from project recommendation to program implementation.



## INNOVATIVE FINANCING, TRANSACTION ADVISORY, AND IMPLEMENTATION SUPPORT

With the implementation of the National Monetization Pipeline by the Government of India, we have been assisting several agencies in monetization/development of land parcels, policy formulation and transaction advisory support to government entities.



## POLICY FORMULATION

Supported the State Government in the preparation of guidelines and formulation of Policy documents.

We are also empaneled Transaction Advisors for assets monetization.

For more details on our service offerings, you can reach out to:



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**ABOUT CUSHMAN & WAKEFIELD**

Cushman & Wakefield (NYSE: CWK) is a leading global commercial real estate services firm for property owners and occupiers with approximately 52,000 employees in approximately 400 offices and 60 countries. In 2022, the firm reported revenue of \$10.1 billion across its core services of property, facilities and project management, leasing, capital markets, and valuation and other services. It also receives numerous industry and business accolades for its award-winning culture and commitment to Diversity, Equity and Inclusion (DEI), Environmental, Social and Governance (ESG) and more. For additional information, visit [www.cushmanwakefield.com](http://www.cushmanwakefield.com).

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