MARKETBEAT **GREENVILLE/SPARTANBURG OFFICE Q2 2025**



ECONOMY

The Greenville-Spartanburg economy remained a national bright spot through Q2. Nonfarm employment increased 2.0% year-over-year to 659,900 jobs, ranking the metro 8th amongst the 102 tracked U.S. markets. The Upstate region continued to attract major investment including two new data centers in Q2, signaling sustained economic expansion. In addition to ample developmentready land, the market benefits from long-term consistency, supported by population growth, quality-of-life appeal, a diverse industrial base, and strong connectivity through manufacturing and logistics hubs.

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SUPPLY AND DEMAND

Office vacancy declined sharply in Q2, falling 90 basis points (bps) quarterover-guarter (QOQ) to 10.3%, nearing the 10.0% threshold for the first time since Q1 2022. That period marked the beginning of a prolonged rise in vacancy following the pandemic, which peaked in Q2 2024 at 12.3%. Since then, steady demand and increasing out-of-market interest have driven consistent absorption and market improvement. New leasing surpassed 140,000 square feet (sf) in Q2, bringing the year-to-date total to nearly 244,000 sf, nearly in line with the three-year average through the first half of the year. Quarterly net absorption reached over 70,000 sf, led by significant move-ins by Hubbell and TQL at Park 37 totaling nearly 49,000 sf. Over the past four guarters, the market recorded nearly 330,000 sf of occupancy gains. With no projects currently under development, existing space is expected to continue leasing up, further tightening vacancy. Demand remains focused on the Greenville CBD, with Southeast Greenville gaining attention as an emerging hub for future development opportunities, driven by continued flight-to-guality and location preferences.

PRICING

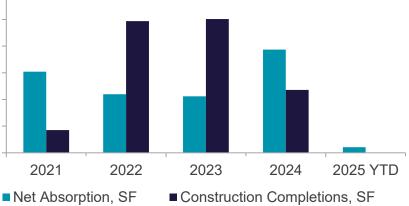
Average asking rents rose 3.4% QOQ to \$24.44 per square foot (psf), marking the first time rates surpassed the \$24.00-psf threshold. This was also the first material increase since Q4 2022, as rates had previously fluctuated only slightly. The uptick was largely driven by Class B and Class C properties, which raised rents to align more closely with the average market rate as tightening vacancy shifted leverage back towards landlords. As the flight-to-quality trend persists, landlords are expected to invest in space upgrades and offer greater flexibility, positioning themselves to push rents further in the coming guarters.





CUSHMAN & WAKEFIELD

SPACE DEMAND / DELIVERIES



OVERALL VACANCY & ASKING RENT



MARKET STATISTICS

| SUBMARKET | INVENTORY (SF) | DIRECT VACANT (SF) | SUBLEASE VACANT (SF) | OVERALL VACANCY RATE | CURRENT QTR OVERALL NET ABSORPTION (SF) | YTD OVERALL NET ABSORPTION (SF) | YTD LEASING ACTIVITY (SF) | UNDER CONSTRUCTION (SF) | OVERALL AVG ASKING RENT (ALL CLASSES)* | OVERALL AVG ASKING RENT (CLASS A)* |
|----------------------|-------------------|-----------------------|----------------------------|-------------------------|---|---------------------------------------|---------------------------------|-------------------------------|--|--|
| Greenville CBD | 5,279,800 | 788,205 | 20,348 | 15.3% | -27,135 | -87,233 | 91,543 | 0 | \$28.77 | \$40.65 |
| Spartanburg CBD | 1,387,909 | 49,301 | 0 | 3.6% | 998 | -3,518 | 1,278 | 0 | \$25.71 | \$27.00 |
| Anderson County | 1,269,430 | 24,137 | 0 | 1.9% | 0 | 8,000 | 0 | 0 | \$16.54 | - |
| Cherokee County | 102,730 | 0 | 0 | 0.0% | 0 | 0 | 0 | 0 | - | - |
| Laurens County | 137,920 | 0 | 0 | 0.0% | 0 | 0 | 0 | 0 | - | - |
| Northeast Greenville | 1,963,620 | 223,059 | 9,700 | 11.9% | 3,334 | 4,837 | 17,329 | 0 | \$19.62 | - |
| Northwest Greenville | 461,603 | 27,005 | 5,000 | 6.9% | 0 | 6,986 | 5,000 | 0 | \$27.49 | - |
| Pickens County | 502,863 | 6,306 | 0 | 1.3% | 2,501 | 2,501 | 2,501 | 0 | \$15.75 | - |
| Southeast Greenville | 8,721,952 | 852,332 | 214,619 | 12.2% | 89,870 | 63,334 | 125,649 | 0 | \$22.93 | \$25.79 |
| Southwest Greenville | 379,243 | 5,700 | 0 | 1.5% | 0 | 0 | 0 | 0 | \$16.00 | - |
| Spartanburg Suburban | 1,640,494 | 29,139 | 0 | 1.8% | 694 | 15,557 | 694 | 0 | \$17.13 | - |
| GREENVILLE TOTALS | 21,847,564 | 2,005,184 | 249,667 | 10.3% | 70,262 | 10,464 | 243,994 | 0 | \$24.44 | \$26.19 |

*Rental rates reflect full service asking

KEY LEASE TRANSACTIONS Q2 2025

| PROPERTY | SUBMARKET | TENANT | SF | ТҮРЕ |
|------------------------------------|----------------------|-----------------------------|--------|-----------|
| North Hills Medical Center | Southeast Greenville | Novant Health Medical Group | 16,036 | New Lease |
| 7 Independence Pointe | Southeast Greenville | Prisma Health | 14,235 | New Lease |
| 617 E McBee Ave | Greenville CBD | Confidential | 12,868 | New Lease |
| Historic Kent Court | Greenville CBD | Confidential | 9,287 | New Lease |
| Family Court - Historic Courthouse | Greenville CBD | Confidential | 7,257 | New Lease |
| 1 Independence Pointe | Southeast Greenville | Confidential | 7,142 | New Lease |

*Renewals not included in leasing statistics

KEY METRIC YOY COMPARISON

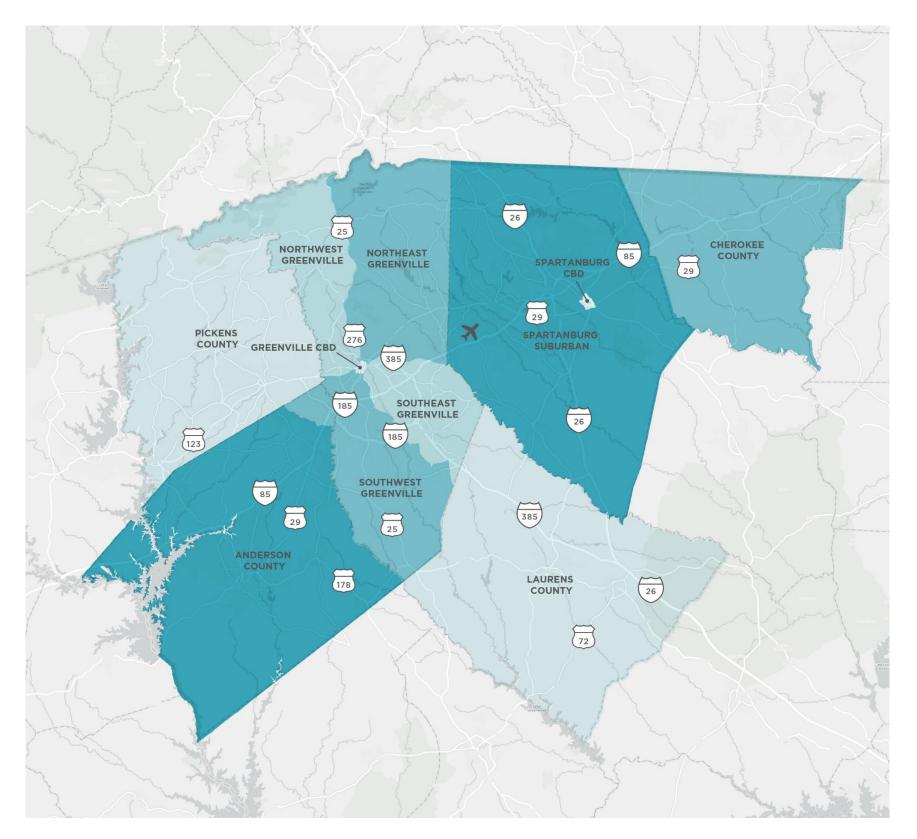
| QUARTER | INVENTORY (SF) | OVERALL VACANCY RATE | OVERALL ASKING RENTS (ALL CLASSES)* | YTD OVERALL NET ABSORPTION (SF) | YTD NEW LEASING ACTIVITY (SF) |
|---------|----------------|----------------------|--|------------------------------------|----------------------------------|
| Q2 2024 | 22,014,966 | 12.3% | \$23.63 | -125,674 | 367,372 |
| Q2 2025 | 21,847,564 | 10.3% | \$24.44 | 10,464 | 243,994 |

GREENVILLE/SPARTANBURG OFFICE Q2 2025

| YTD COMPLETIONS (SF) | UNDER CONSTRUCTION (SF) |
|----------------------|-------------------------|
| 0 | 0 |
| 0 | 0 |
| | |



OFFICE SUBMARKETS



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GREENVILLE/SPARTANBURG OFFICE Q2 2025