# MARKETBEAT HUNGARY RETAIL Q3 2025





#### MARKET FUNDAMENTALS

YOY 12-Month Chg Forecast

€1,783

Average monthly wage (EUR)\*

€160.00

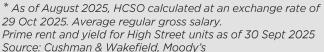




Prime HS rent, Sq m/month

6.75%





#### **ECONOMIC INDICATORS**

YOY Cha 12-Month Forecast

**0.9%**GDP Growth





4.8%

Consumer Price Index



Retail Sales Volume Index

Annual Growth Data Source: Moody's Analytics, 11th September 2025

#### **ECONOMY: GROWTH RECOVERY FROM 2026**

Hungary's economy contracted by 0.2% year-on-year in Q2 2025, leading Moody's to lower its annual GDP growth forecast to 0.9%. The decline was driven by weak domestic demand, stagnant real wages, and persistent inflation, particularly in services and food. Although household consumption is gradually recovering with stabilizing real incomes, inflation remains above target, limiting monetary policy easing. The base rate is expected to stay at 6.5% through late 2025 to contain price pressures. The labour market has shown resilience, with unemployment projected to rise only slightly and real wages stabilizing. This has supported a modest rebound in retail activity, as HCSO data show retail sales up 2.8% year-on-year in January-August 2025, and Moody's anticipates 3.1% growth for the year. Overall, economic momentum remains subdued, though a stronger recovery is expected in 2026 as domestic demand and exports strengthen.

In 2024, the retail sector emerged as a leading driver of investment activity, accounting for 27% of total investment volume, the highest share across all sectors. However, investment sentiment in retail properties has moderated, but selective investment activity continues. A notable transaction in Q3 2025 involved Mellow Moods' acquisition of a prime high street asset on Vörösmarty Square, underscoring sustained interest in core retail locations with strong long-term fundamentals.

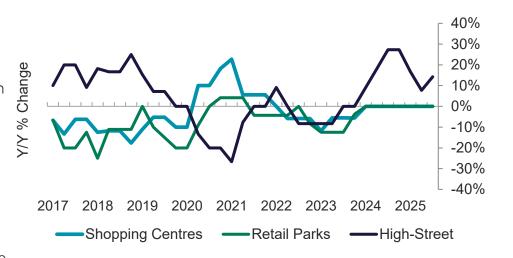
#### SUPPLY AND DEMAND: REGIONAL RETAIL EXPANSION IN HUNGARY

The Hungarian retail property market saw limited development in 2025, with overall retail park stock remaining largely unchanged at 1.7 million sq m. In 2024, retail park supply expanded modestly by 40,250 sq m, but only two new projects were completed in 2025, falling short of earlier expectations. The outlook for Q4 2025 is more optimistic, with 28,220 sq m of new retail space scheduled for delivery. Shopping centre stock increased by 11,000 sq m following the October opening of Zenit Corso, Hungary's first new shopping centre since 2023—bringing total shopping centre stock to 1.3 million sq m. While landlords continue to prioritise refurbishments, recent announcements highlight a renewed appetite for expansion. Notable planned extensions include Duna Mall, Alba Plaza, and Forum Debrecen. A key milestone for the market was the September debut of the first Time Out Market in CEE, a 2,500 sq m venue offering a diverse selection of restaurants, bars, and event space. Overall, although development activity remains subdued, new openings and planned expansions signal cautious optimism and potential for future growth in Hungary's retail property sector.

#### PRICING: STRONG RENTAL GROWTH SEEN IN HIGH-STREET

Prime high-street rents grew steadily in the past quarters, signalling robust recovery in the sector. High street prime rents grew by 14.3% year-on-year, rental levels in other retail segments stayed largely unchanged over the same period.

## PRIME RENT Y/Y CHANGE



### **RETAIL SALES Y/Y GROWTH**



2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026

■ Hungary ■ EU-27

Better never settles



#### **MARKET STATISTICS\***

| SUBMARKET             | SHOPPING CENTRE<br>STOCK<br>(SQ M) | RETAIL PARK &<br>WAREHOUSE<br>(SQ M) | RETAIL<br>PIPELINE<br>(SQ M)** |
|-----------------------|------------------------------------|--------------------------------------|--------------------------------|
| BUDAPEST              | 839,230                            | 365,770                              | 71,000                         |
| CENTRAL HUNGARY       | 0                                  | 446,760                              | 30,955                         |
| CENTRAL TRANSDANUBIA  | 54,130                             | 148,865                              | 31,620                         |
| NORTHERN GREAT PLAIN  | 121,445                            | 115,825                              | 10,000                         |
| NORTHERN HUNGARY      | 65,200                             | 92,750                               | 12,440                         |
| SOUTHERN GREAT PLAIN  | 104,985                            | 167,120                              | 8,300                          |
| SOUTHERN TRANSDANUBIA | 61,710                             | 127,355                              | 17,450                         |
| WESTERN TRANSDANUBIA  | 108,900                            | 312,270                              | 30,785                         |
| HUNGARY TOTAL         | 1,355,600                          | 1,776,715                            | 212,550                        |

<sup>\*</sup>In line with the practice in CEE countries, the retail stock comprises of retail schemes with a Gross Lettable Area (GLA) over 5,000 sq m.

## **KEY SALES TRANSACTIONS 2024-2025**

| PROPERTY           | SUBMARKET                    | TYPE        | SELLER/BUYER                | YEAR | SIZE (SQ M) |
|--------------------|------------------------------|-------------|-----------------------------|------|-------------|
| Vörösmarty 1       | Budapest CBD                 | High Street | Redevco / Indotek           | 2024 | 6,350       |
| 2 Interspar stores | Nyíregyháza,<br>Zalaegerszeg | Hypermarket | Confidential / Unione Group | 2024 | 17,800      |
| Vörösmarty tér 3   | Budapest CBD                 | High Street | Confidential/Mellow Moods   | 2025 | 3,450       |

### **KEY PIPELINE PROJECTS -2025**

| PROPERTY                                 | SUBMARKET      | DELIVERY DATE | TYPE | SIZE (SQ M) |
|--|----------------|---------------|------|-------------|
| Mömax                                    | Székesfehérvár | Q4 2025       | New  | 6,600       |
| Alba Mall Bevásárlóudvar                 | Székesfehérvár | Q4 2025       | New  | 7,900       |
| Zenit Corso                              | Budapest       | Q4 2025       | New  | 11,000      |
| Bányavasút utcai<br>Kereskedelmi Központ | Pécs           | Q1 2026       | New  | 6,950       |
| Stop Shop Salgótarján                    | Salgótarján    | Q1 2027       | New  | 9,840       |

#### **KEY CONSTRUCTION COMPLETIONS 2025**

| PROPERTY                             | SUBMARKET  | DELIVERY DATE | TYPE | SIZE (SQ M) |  |
|--------------------------------------|------------|---------------|------|-------------|--|
| Dera Park                            | Szentendre | Q1 2025       | New  | 7,230       |  |
| Várda Market II<br>(Extension)       | Kisvárda   | Q3 2025       | New  | 3,000       |  |
| Source: Cushman & Wakefield Research |            |               |      |             |  |

|                                | PRIME RENTS         |                 | PRIME YIELDS       |              |
|--------------------------------|---------------------|-----------------|--------------------|--------------|
|                                | EURO/MONTH<br>/SQ M | Y-O-Y<br>GROWTH | CURRENT<br>QUARTER | LAST<br>YEAR |
| BUDAPEST HIGH STREET           | 160.0               | 14.3%           | 6.75%              | 7.00%        |
| BUDAPEST PRIME SHOPPING CENTRE | 95.0                | 0%              | 7.25%              | 7.25%        |
| RETAIL PARKS (OUT OF TOWN)     | 13.5                | 0%              | 7.50%              | 7.50%        |

High Street unit represents an actual or theoretical shop situation in the prime retail location in a market. The market could be a specific street or broader area. Data should reflect the standard unit prevalent in that market, thus the typical frontage and depth may vary market to market.

Shopping Centre is a centrally managed purpose-built retail facility, comprising units and communal areas, with a Gross Lettable Area (GLA) of or over 5,000 sq m. The centre can include a mix of shops, restaurants, service and leisure operators.

Retail park which is purpose-built typically by a single developer with a common design, comprises at least two warehouse-type units, has a minimum total GLA of 5,000 sq m, has car parking facilities shared by all units, has majority of units occupied by professional retailers. Given the nature of their location edge/out-of-town and type of retail offer, accessibility by car is important for the vast majority of retail park schemes.

## **ORSOLYA HEGEDŰS**

Partner, Head of Business Development Services Budapest

Mobile: +36 30 399 5106

orsolya.hegedus@eur.cushwake.com

#### **EDIT JAKAB**

Senior Research Analyst Budapest

Mobile: +36 70 373 7482 edit.jakab@cushwake.com

#### A CUSHMAN & WAKEFIELD RESEARCH PUBLICATION

Cushman & Wakefield (NYSE: CWK) is a leading global commercial real estate services firm for property owners and occupiers with approximately 52,000 employees in nearly 400 offices and 60 countries. In 2023, the firm reported revenue of \$9.5 billion across its core services of property, facilities and project management, leasing, capital markets, and valuation and other services. It also receives numerous industry and business accolades for its award-winning culture and commitment to Diversity, Equity and Inclusion (DEI), sustainability and more. For additional information, visit <a href="https://www.cushmanwakefield.com">www.cushmanwakefield.com</a>.

©2024 Cushman & Wakefield. All rights reserved. The information contained within this report is gathered from multiple sources believed to be reliable, including reports commissioned by Cushman & Wakefield ("CWK"). This report is for informational purposes only and may contain errors or omissions; the report is presented without any warranty or representations as to its accuracy.

Nothing in this report should be construed as an indicator of the future performance of CWK's securities. You should not purchase or sell securities—of CWK or any other company—based on the views herein. CWK disclaims all liability for securities purchased or sold based on information herein, and by viewing this report, you waive all claims against CWK as well as against CWK's affiliates, officers, directors, employees, agents, advisers and representatives arising out of the accuracy, completeness, adequacy or your use of the information herein.

© 2025 Cushman & Wakefield

<sup>\*\*</sup> Includes refurbishment projects, additionally includes both planned and U/C.