

# **Property Introduction**

Cushman & Wakefield ULC is pleased to present 1200 Lynn Valley Road, North Vancouver, BC (the "Property") known as The Valley Centre. Built in 1987, the Property represents a unique opportunity to acquire a medical, dental, and physio-oriented asset in the heart of Lynn Valley, one of the North Shore's most desirable mixed-use communities. The Property is enhanced by a ground-floor McDonald's restaurant and ancillary drive through. The 40,068 square foot building boasts an attractive rent roll of local and national medical and dental users, and benefits from long term leases and historically low turnover. Over 60% of the tenants have occupied the building for more than ten years and more than 50% for more than twenty years demonstrating the building quality, desirability of the location, and lack of competing medical oriented product on the North Shore.

The Property has been maintained to a high standard by proactive ownership coupled with diligent property management by SDM Realty and, latterly, Warrington PCI. The ownership has undertaken all major required capital expenditures, including roof and elevator replacement, and life safety upgrades. This stable rent roll coupled with the central location present a highly financeable long-term accretive cash flow for prospective investors. All interested parties should contact the listing agents for access to the data room and further due diligence items upon execution of an NDA.



### NATIONAL CAPITAL MARKETS GROUP

### Salient Details

Address	1200 Lynn Valley Road, North Vancouver, BC
PID	006-764-720
Occupancy	93.6%
WALT	5.20 years
Asking Price	\$16,500,000   \$412 PSF
Operating Expenses	\$740,886   \$18.49 PSF
Year Built	1987
GLA	40,068 sq. ft.
Site Area	0.868 acres (37,793 sq. ft.)
Parking Stalls	126 stalls   1 per 318 sq. ft.
Zoning	CD2
OCP Land Use	Commercial Residential Mixed-use Level 1
Ground Rent	\$85,078   \$2.12 PSF
Land Lease Term	November 27, 1984 – November 26, 2083 58 years remaining
Financing	Treat as free & clear title

## Investment Highlights



Stable and accretive cash flow generated by a defensive rent roll of local and national medical, dental, physio, and pharmaceutical tenants including, The Province of BC, McDonald's, LifeLabs, Lynn Valley Orthopedic & Sport Physiotherapy Corp., and Lynn Valley Medical Centre.



58% of the tenants are medical and dental or related uses



Central location in the highly sought after Lynn Valley town centre on the North Shore with an established residential base and complementary surrounding amenities.



Proactive ownership coupled with strong management from renowned operator Warrington PCI (previously SDM Realty) has completed all major CapEx including roof and elevator replacement, life safety upgrades, along with preemptive operating maintenance.



Enviable tenant roster with minimal turnover exemplified by 67% of the tenants having occupied the building for more than ten years and over 50% greater than twenty years.



Strong WALT of 5.20 years and 93.6% occupancy with renewal options for the major tenants presents well to lenders offering opportunistic financing optionality.





# Lvnn Valley Centre Save-On Foods Shoppers Drug Mart Signature BC Liquor Store Brown's Socialhouse Kin's Farm Market Winners Westlynn Meat & Seafood Westlynn Bakery Starbucks Delanys Subway A&W Fresh Slice Pizza Quesada urdy's Chocolatier

# National Capital Markets Group

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Boundary Elementary

Karen Magnussen Rec Centre

Kirkstone Park

Viewlynn Park

Ross Road Elementary

Hastings Creek