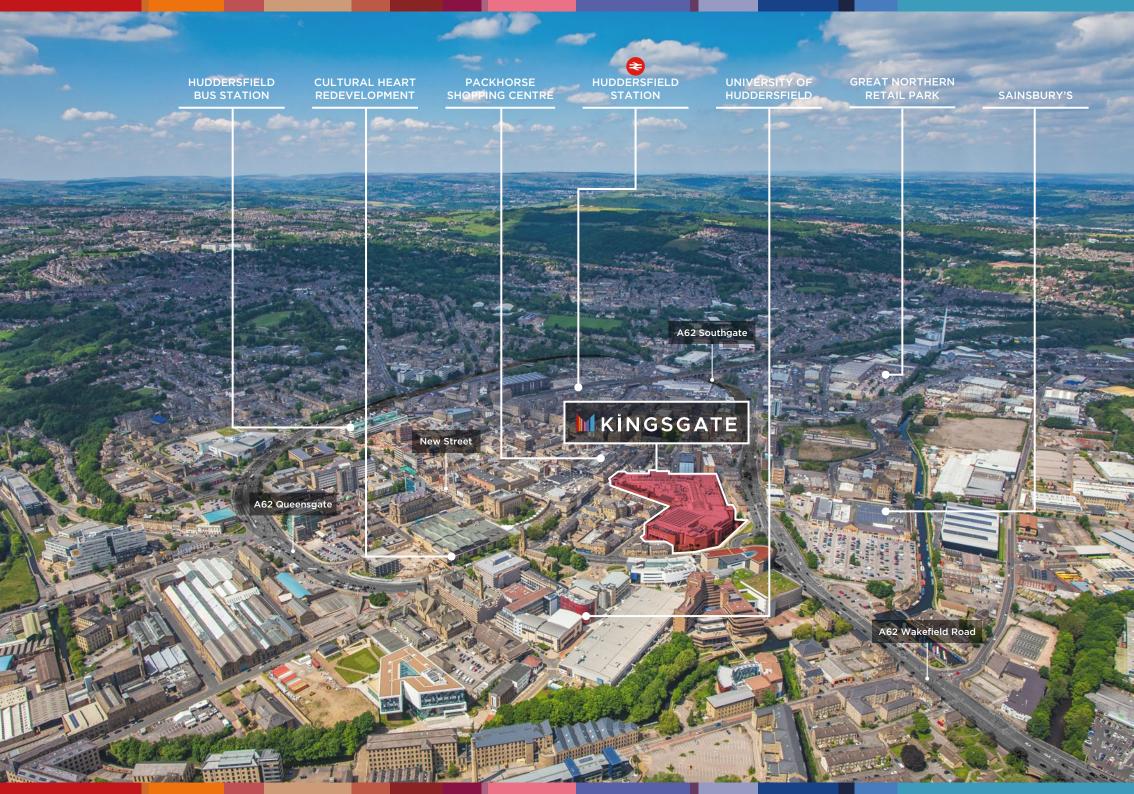


# KİNGSGATE

## **HUDDERSFIELD**

Huddersfield's Dominant Retail & Leisure Destination Investment Opportunity



## INVESTMENT SUMMARY





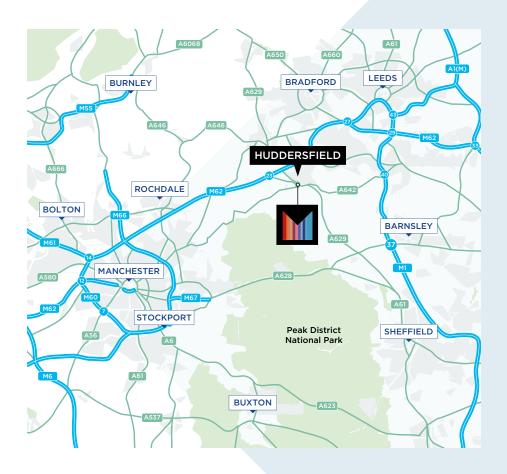
#### A unique opportunity to acquire the freehold interest in Kingsgate Shopping Centre, Huddersfield's dominant retail and leisure destination

- Huddersfield is located in West Yorkshire and serves an extensive catchment with an estimated total consumer base of 488,000 people (PROMIS)
- Kingsgate Shopping Centre is a dominant, well anchored c.280,000 sq ft scheme, located in the centre of the town's retail provision
- Freehold site comprising 5.41 acres (2.19 hectares)
- Key anchor tenants include The Light, Sports Direct, TK Maxx and Boots (Opening in 2026)
- Footfall of 4.7 million people per annum, expected to significantly increase post The Light opening
- The scheme provides the primary car park provision providing 650 space multi-storey car park
- Opportunity to drive NOI by c. £800,000, through building on recent leasing momentum following The Light opening in April 2025.
- Scheme has a robust WAULT of 7.34 to break and 9.07 to expiry
- Total gross income of £4,457,644 per annum and NOI after shortfalls and non-recoverable of £4,064,481 per annum

## LOCATION & CONNECTIVITY

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Huddersfield is a market town in West Yorkshire, located approximately 19 miles southwest of Leeds, 29 miles northeast of Manchester and 190 miles north of London.

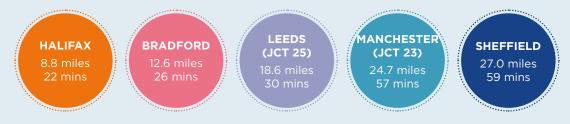


Kingsgate Shopping Centre is located in the heart of Huddersfield town centre and is easily accessible by car, train and bus.

#### CAR



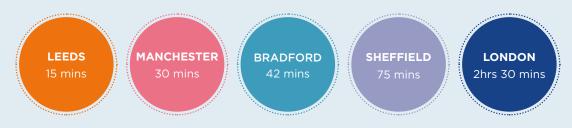
The town is well connected to major roads, including the A62, A640 and A629 which link to the M62 approximately 3 miles to the north, and via the A637, which provides access to the M1 approximately 12 miles to the east.



#### **TRAIN**



Huddersfield railway station is a 7-minute walk from Kingsgate Shopping Centre providing direct services to Manchester, Leeds, Sheffield and other local destinations. As well as onward journeys to London via Manchester Piccadilly. The station sits on the Transpennine Route, currently undergoing a £500m upgrade to double the network capacity and reduce journey times to Manchester, Leeds and York, due to complete in 2025.



#### **BUS**



Huddersfield bus station is located a 10-minute walk away from Kingsgate Shopping Centre, providing services to Bradford, Brighouse, Halifax, Manchester, Oldham and Leeds as well as other local destinations.

## **CATCHMENT & DEMOGRAPHICS**



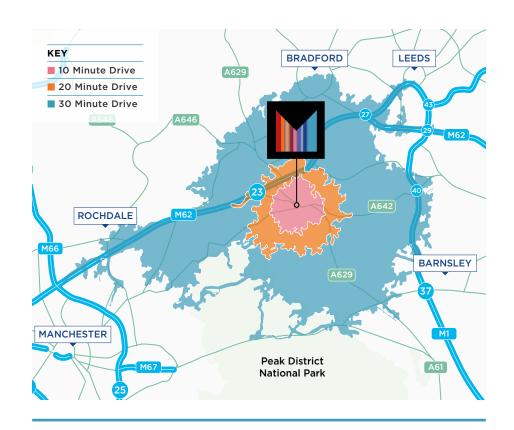
Huddersfield is the **largest urban area within Kirklees Council**, it has an estimated 101,090 people located within a 10-minute drive time, which extends significantly to 294,954 and 850,213 within a 20-minute and 30-minute drive-time respectively (Experian, 2024).

According to PROMIS it has a primary catchment population of 289,000 with an estimated customer base of 488,000 (PMA).

Kirklees' employment rate of people aged between 16 to 64 was 74.1% year ending Dec-2023, a +3.8% increase compared to the previous year (ONS).

Huddersfield has **over 20,000 students** studying at the University of Huddersfield. The university has achieved **Gold status** in the Teaching Excellence Framework (2023) and named the Most Improved University in the UK by QS in their World University Rankings (2024).

UoH ranks among the **Top 50 UK** universities for Research Power, with world-leading research in Music, Biological Sciences, Architecture and the Built Environment.



#### **DRIVE TIME POPULATION**



#### **LOCAL ECONOMY**

University of Huddersfield is one of the region's largest employers, it contributes £300 million annually to the local economy and UoH invested £198 million in campus developments to date with Queensgate Campus adjacent to Kingsgate.

Huddersfield is an integral part of Kirklees' £8.35 billion GVA economy, renowned for its advanced engineering, textile manufacturing and its emergence as a hub for health, wellbeing, medical and digital technologies. With a rich industrial heritage, Huddersfield has double the national average employment in manufacturing and engineering, with approximately 1,500 manufacturing companies based in Kirklees.

Its global reputation extends to health, life sciences and pharmaceuticals. West Yorkshire is home to five of the six national NHS offices, 22% of the UK's digital health jobs and the largest concentration of medical device companies in the UK. In Huddersfield alone, the sector employs 23,000 people, with a +15% job increase last year.



## INVESTMENT & REGENERATION

Huddersfield town centre is undergoing a remarkable transformation, totalling over £1 billion of public and private sector investment.



The Huddersfield Blueprint is a ten-year vision to create a thriving, modern-day town centre. It focuses on regenerating six areas:

#### STATION GATEWAY

Kirklees Council and the West Yorkshire Combined Authority have earmarked this area for improvement following Network Rail's £500m Transpennine Route upgrade. Opposite the station, the Grade II listed George Hotel is undergoing a £30m refurbishment to become Yorkshire's first Radisson RED hotel.

#### PIAZZA

Kirklees Council is investing £262m to transform the former Piazza Shopping Centre into the town centre's 'Cultural Heart'. The project will revitalize the Grade II listed Queensgate Market as a food hall and library, set around a new public square for cultural events. Phase 1 opens in Summer 2026, with future phases including a live entertainment venue, museum and gallery.

#### **3** KINGSGATE & KING STREET

The council supported the transformation of the former House of Fraser into The Light, a flagship leisure destination within Kingsgate Shopping Centre. This major investment enhances the town's leisure offer, will complement the 'Cultural Heart', and has created new jobs. Public realm improvements have also been delivered to provide safer, greener access for visitors.

## 4 / 5 / 6 ST PETERS, NEW STREET AND CIVIC QUARTER

The Council has identified the following areas for future residential development.



Kirklees Council is committed to supporting the town centre economy by encouraging culture, leisure and residential development.

The council has formed the Huddersfield Blueprint, a ten-year vision which aims to deliver five key themes for Huddersfield Town Centre by 2030.



A vibrant culture, art, leisure and nightlife offer



Thriving businesses



A great place to live



Improved access



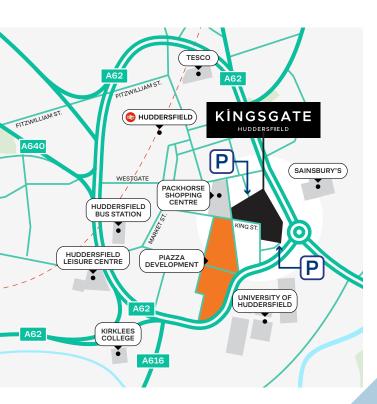
Enhanced public spaces

## SITUATION

Kingsgate Shopping Centre is located in the heart of Huddersfield's town centre and is bound by the A62 Southgate to the north east and south, Zetland Street and King Street to the west and Kirkgate to the north. The car park can be accessed off Venn Street, at the north of the scheme and Zetland Street the south of the scheme.











#### RETAILING IN HUDDERSFIELD

Huddersfield is a popular retailing destination with a good level of retail provisions. The town centre retail floor space is estimated at 1.36 million sq ft, dominated by Kingsgate Shopping Centre. The only other managed shopping centre environment in the town centre is the 90,000 sq ft Packhorse Shopping Centre which provides a predominately independent line-up of retailers and F&B operators.

In addition to the high street provision which is a mix of national and local operators such as Primark, B&M, Savers and Superdrug.

Adjacent to the main entrance of Kingsgate is the Piazza Shopping Centre, which is due to be demolished (Boots are relocating into Kingsgate from here). It is part of the the major redevelopment as part of the 'Cultural Heart' initiative currently undergoing a major redevelopment as part of the 'Cultural Heart' initiative. Construction is underway, with completion of Phase One expected in 2026, marking a significant transformation of the town centre into a vibrant cultural and commercial hub.



## THE ASSET

Kingsgate Shopping Centre comprises over 280,000 sq ft fully enclosed shopping centre, constructed in 2002 by WD. The main entrance of the shopping centre is at the junction of King Street and Cross Church Street.

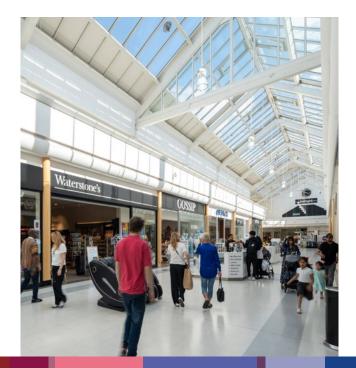
The centre was anchored by House of Fraser and this has been repurposed to The Light, a 70,000 sq ft cinema and leisure complex which opened in April 2025. The Light provides a 6-screen cinema, bowling, games arcade, climbing centre, mini golf and laser quest.

The centre boasts an annual footfall of 4.7 million per annum, this is expected to grow exponentially following The Light's opening.









#### **CAR PARK**

The scheme provides the town's primary car park provision with a 650-space multistorey car park. Access to the car park is via Venn Street to the north and Zetland Street to the south.





## HUDDERSFIELD'S PRIME LEISURE DESTINATION



















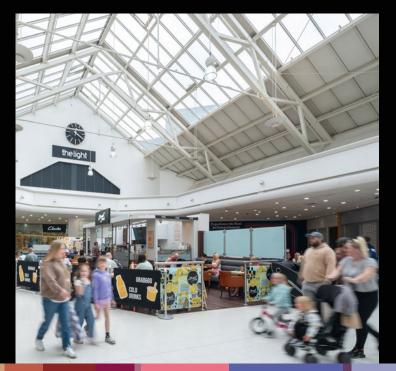














## **INCOME ANALYSIS**



The Kingsgate Shopping Centre has a robust income profile. The centre has a WAULT of 7.34 years to break and 9.07 years to expiry with 69% of the rent against national covenants.

The income profile across the scheme has been bolstered by The Light, which contributes to 15% to the total gross income.

#### **TOP 10 INCOMES**

TOTAL			150,224	£2,542,673	57.0%		
10	Unit 21	New Look	11,380	£90,266	2.0%	0.84	2.84
9	Unit 27	Wetherspoons	6,971	£100,000	2.2%	7.57	27.59
8	Unit 11 & 12	HSBC	4,566	£110,000	2.5%	3.32	8.36
7	Mall Income	Mall Income	-	£125,601	2.8%	-	-
6	Unit 4 & 5	River Island	7,428	£141,807	3.2%	0.75	0.75
5	Store 2	TK Maxx	27,808	£150,000	3.4%	2.50	2.50
4	Store 3	To be Boots	13,987	£180,000	4.0%	6.55	10.55
3	Unit 1	JD Sports	6,688	£185,000	4.2%	1.79	1.79
2	Store 1	The Light	71,396	£660,000	14.8%	24.28	24.28
1	Car Park	Car Park	-	£800,000	17.9%	-	-
RANK	UNIT	TENANT	SQ FT	GRI	% OF GRI	BREAK	EXPIRY







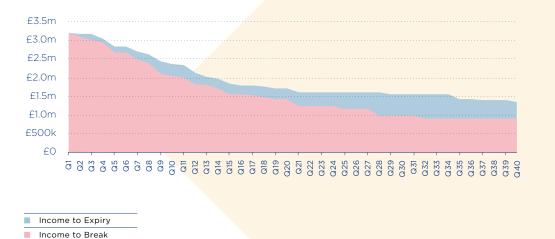
#### **INCOME PROFILE BY COVENANT**



#### **INCOME SUMMARY**

TOTAL NET INCOME	£4,064,481
Landlord's Cont. to Marketing	-£25,000
Shortfalls	-£368,163
Turnover Rent	£557,838
Contracted Rent	£3,899,806

#### **INCOME WATERFALL**



ASSET MANAGEMENT INITIATIVES

Kingsgate Shopping Centre boasts a strong occupancy rate of 94% due to resilient leasing performance in the last 12 months, with new lettings to Lovisa, Holland & Barrett, relocation of Pandora, re-anchoring of the former Next with Boots (relocating from The Piazza) and the flagship letting of the former House of Fraser to The Light.

A future investor has the potential to further capitalise and continue this strong momentum, which has already bolstered footfall and customer dwell time.



#### Improve Rental Tone

Following The Light opening and limited vacancy, we expect the rental tone to increase across the mall by converting flexible/turnover linked leases to permanent deals at ERV, improving the income profile and NOI in the order of £796.111.

#### ■ Leisure Quarter

Following the opening of The Light, terms have been agreed with Taco Bell, Rassams and Cosmo in the restaurant units on Zetland Street, Lick on Unit 23b and Kids Gym in Unit 20 (first floor). There is an opportunity to further bolster the F&B offering curating a 'Leisure Quarter' to cement Kingsgate's position as Huddersfield's premier leisure destination.

#### Relocations

Further potential to relocate national retailers from the wider town centre supply as the prime retail & leisure destination continues to consolidate within Kingsgate. Witnessed with the recent relocation of HSBC into Unit 11 & 12 and Boots into Store 3 as a result of the redevelopment of the Council owned, Piazza Shopping Centre. Target occupiers include; Caffè Nero, Vision Express, Primark, Yorkshire Building Society and B&M.

## Hotel Development Opportunity

Plans have been drawn up for a 57-bed hotel development in the first floor of the Sports Direct (Store 4), who currently occupy the majority first floor unit on a nil rent basis. Plans available in the data room.

#### Car Park NOI

Opportunity to increase the NOI considerably, with the increased footfall and dwell time following the opening of The Light, which is already resulting in increasing car park visitors. The net income for the car park is forecasted to reach in excess of £1m once The Light becomes an established destination in the Huddersfields leisure offer. We have assumed a conservative net income of £800,000.





## FURTHER INFORMATION



#### SERVICE CHARGE

The service charge budget for Kingsgate Shopping Centre, year ending 2025, is £1,301,109, reflecting an unweighted £4.70 per sq ft.

#### MARKETING BUDGET

Landlord's contribution to the marketing costs for the current year is £25.000.

#### **SURVEYS**

A warranted vendor survey has been commissioned and will be assignable to the purchaser. It is available on the marketing data room.

#### **EPCs**

EPCs are available for the property in the marketing data room.

#### VAT

The property is registered for VAT and it is proposed that the sale will be treated as a 'Transfer of a Going Concern'.

## ANTI-MONEY LAUNDERING

In order to discharge its legal obligations, including under applicable anti-money laundering regulations, C&W will require certain information of the successful bidder. In submitting a bid, you agree to provide such information when Heads of Terms are agreed.

#### **DATA ROOM**

Further information on the asset and the opportunity is held on the secured data room. Parties are invited to register for access by clicking the link below:

## PROPOSAL

We are instructed to seek offers in excess of £36,250,000 (Thirty Six Million, Two Hundred and Fifty Thousand Pounds), exclusive of VAT and subject to contract.

An acquisition at this level would reflect a Net Initial Yield of 10.50% assuming standard purchaser's costs of 6.77% and a capital value of £140 per sq ft.

## CONTACTS

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Made by Tayler Reid