NET LEASE INVESTMENT OPPORTUNITY - \$1,095,000 9.50% Cap Rate







FOR SALE – encompass SIMPLY PARTS

42-Years on Site | Fresh 3-Yr Lease Extension 900 East Diamond Avenue, Evansville, IN 47711

INVESTMENT HIGHLIGHTS



Net Lease Investment Opportunity - Ideal 1031 Exchange



Single-tenant lease guaranteed by Parts Town, a privately-held, international parts supply firm with annual revenues of \$2.5B



Consecutive lease renewals since 1983 – high probability of future renewal given long-term tenancy



Freshly renewed for 3 years through April 2028 – 3% Annual Rent Bumps



Below-market rent of 57.25/SF NNN -21% below the market rate of 9.20/SF for comparable flex properties



Highly attractive submarket due to tight market conditions with 1.3% vacancy rate and no new construction in the market



Corner location with frontage on heavily trafficked S.R. 66 at center of Evansville's airport industrial market



Simple metal construction with metal roof – limited Landlord responsibilities



PRICE \$1,095,000 9.50%





PROPERTY DESCRIPTION





Address: 900 E Diamond Avenue

Evansville, IN 47711

Building RSF: 14,700 SF

Year Built: 1983 – Built for Evansville Appliance Parts

Type: Single-story metal building

Use: Flex Showroom/Warehouse

Site: 0.77+/- Acres

Parcel IDs: 82-06-17-031-085.021-029

82-06-17-031-085.017-029

Parking Lot: 26 spaces in excellent condition; new

asphalt overlay & striping in 3rd quarter

2023

Roof: Standing seam metal roof; installed in

1993, maintained annually – metal roofs

generally last 40-70 yrs

Ceiling Height: 10'-13' clear

Receiving Area: One, recessed tailgate receiving dock



TENANT HIGHLIGHTS





In 2024, Parts Town
Unlimited was
named to the Inc.
5000 list of
America's fastestgrowing companies
for the 16th
consecutive year.

Formed in 1953, Encompass is one of the country's largest suppliers of repair parts and accessories for products throughout the home. Encompass also offers complete parts supply chain management, 3PL, depot repair and reverse logistics service. In addition to consumers, we support an array of B2B customers, including manufacturers, multi-family property management, warranty providers, service networks, independent dealers and retailers.

In 2022, <u>Encompass</u> was acquired by <u>Parts Town</u> – the global market leader in foodservice equipment parts distribution – to expand its residential parts division, along with Dayton Appliance Parts. Dayton Appliance Parts Co., founded in 1937, is a multi-line appliance parts distributor based in Dayton, OH. With branches in Cincinnati and Columbus, OH; Indianapolis and Evansville, IN; Huntington and Charleston, WV. The Evansville location, previously operated as Dayton Appliance Parts, was rebranded to <u>encompass SIMPLY PARTS</u>.

Parts Town Unlimited, the parent company of <u>Parts Town</u>, the global leader in high-tech distribution of OEM foodservice equipment parts, residential appliance parts, HVAC parts, consumer electronic parts, and related products, announced annual revenue of \$2.5 billion for 2024. The group now includes 46 brands across 147 global locations serving 171 countries and has grown to more than 5,500 team members worldwide.



TENANT SERVICES



DISTRIBUTION



Encompass supports manufacturers with factory-original parts/product supply, helping reinforce loyalty by providing wider access to their brands and enabling more repairs.

3PL



Encompass partners with manufacturers to warehouse inventory and fulfill orders, leveraging our infrastructure to free their resources.

4PL



Encompass manages all parts supply chain logistics on behalf of diverse clients, enabling them to focus solely on their core business.

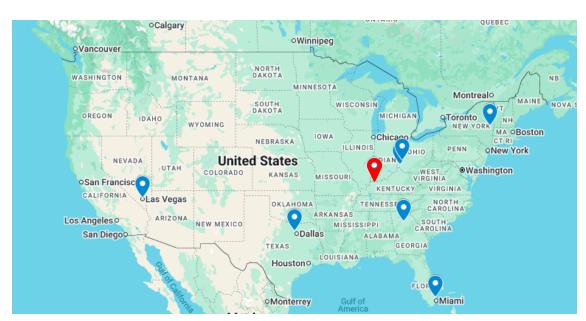
REVERSE LOGISTICS & DEPOT REPAIR



Encompass manages returned goods with asset disposition and value recovery.
Additionally, our inhouse technicians perform component-level repair of wide variety of electronic products.

DISTRIBUTION & CAPABILITIES





Encompass manages distribution centers strategically placed in Florida, Georgia, Indiana, New York, Nevada, Ohio, Texas

Fast Shipping: 1-2 day ground shipping

to most of US

Tech-Enabled: Real-time tracking via advanced warehouse management system

Global Reach: Distribution to Latin America & Canada via partners

Massive Inventory: Over 8 million OEM

parts from 250+ manufacturers,

including Samsung, LG, Whirlpool, and

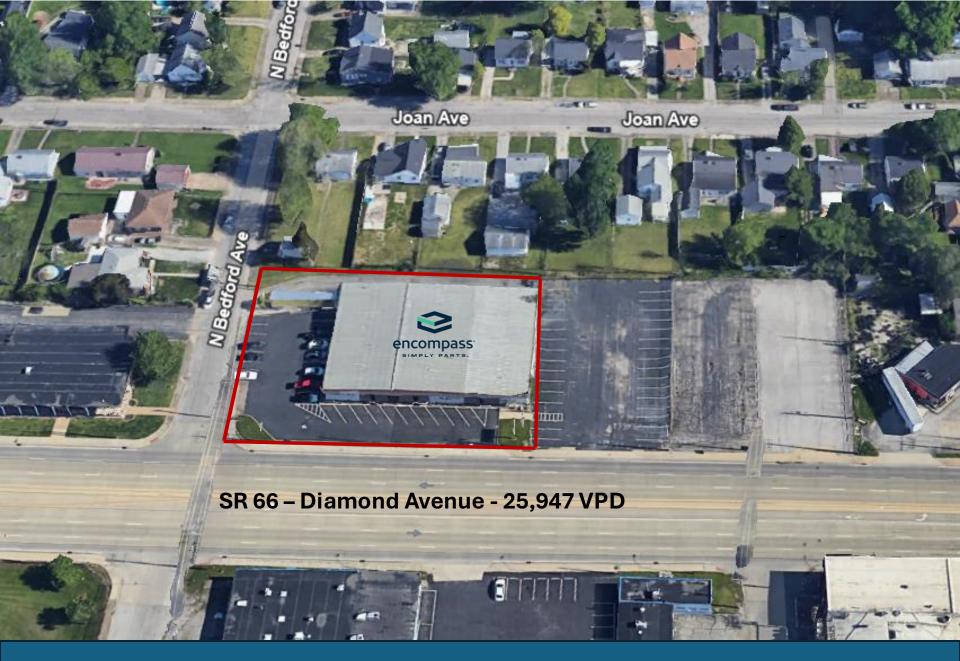
Sony

End-to-End Supply Chain: Encompass is one of the only distributors that also

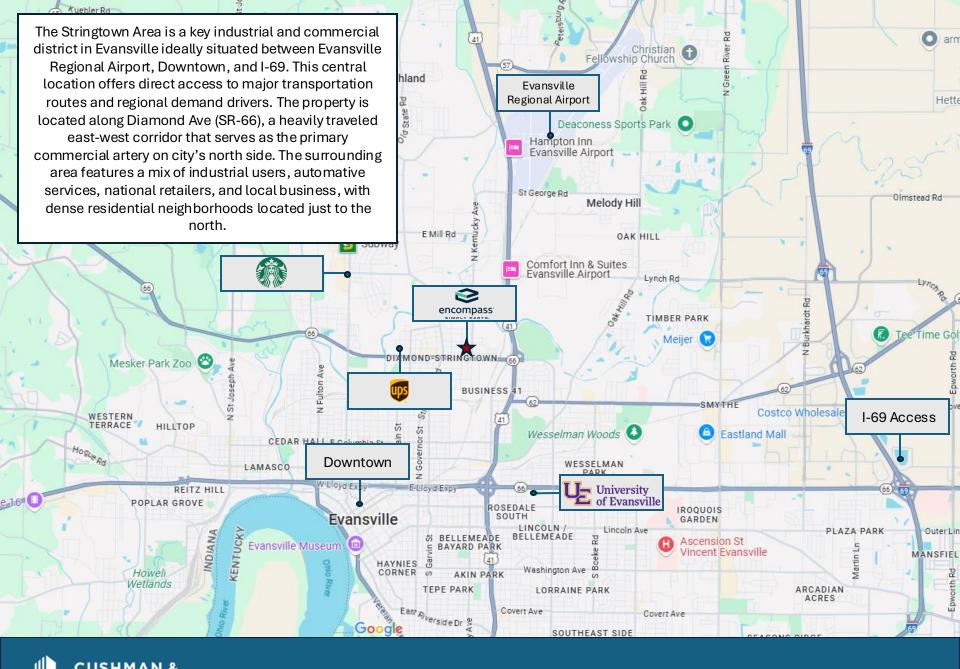
offer full aftermarket services

Headquarters: Atlanta











LEASE HIGHLIGHTS



Tenant: encompass SIMPLY PARTS*

*As successor to Dayton Appliance Parts, successor to Evansville Appliance Parts. The Building was originally a build to suit for Evansville Appliance Parts. The tenant has been in continuous occupancy since 1983.

Size (RSF): 14,700 SF

Lease Guarantor: PT Holdings, LLC

d/b/a Parts Town

Current Lease: April 2021 – April 2025 First Amendment: May 2025 – April 2028

Lease Type Net with 3% Annual Bumps

Annual Rent: 5/2025 - \$106,575 - \$7.25/SF

5/2026 - \$109,772 - \$7.47/SF

5/2027 - \$113,065 - \$7.69/SF

Landlord

Responsibilities: Roof, Foundation, Structure

& Parking Lot



PROFORMA

RSF 14,700		
ESTIMATE OF NET OPERATING INCOME	Year 1 Forecast	\$/SF
Base Rent Income	\$106,575	\$7.25
NNN Recoveries- Tax & Insurance	\$10,828	\$0.74
TOTAL REVENUES	\$117,403	\$7.99
Real Estate Taxes	\$6,880	\$0.47
Insurance	\$3,948	\$0.27
Annual Roof & Parking Inspections/R&M	\$2,500	\$0.17
TOTAL OPERATING EXPENSES	\$13,328	\$0.91
NET OPERATING INCOME	\$104,075	\$7.08





EVANSVILLE INDUSTRIAL FLEX MARKET

- airport market
- The North/Airport submarket is the largest submarket in Evansville, with 18.6M square feet and a 4.6% vacancy rate
- No new construction in 2025
- Average market rent for flex/warehouse is \$9.20/SF
- Flex warehouse vacancy rates are very tight at just 1.3% throughout Evansville
- Situated with direct frontage along State Road 66, just west of U.S. Highway 41



EVANSVILLE MARKET HIGHLIGHTS

- No new warehouse flex construction has started since Q2 2022, with the most recent deliveries completed in Q2 2023, underscoring a limited inventory
- Limited tenant alternatives, driven by tight vacancy and a lack of new supply, increase the likelihood of lease renewal or rapid re-lease
- Three-year hard term lease with rent 21% below market, creating a significant market to market opportunity
- Market rent growth of 1.5% per year
- Ports of Indiana and the Evansville Regional Economic Development Partnership (E-REP) have formed a new strategic alliance to further expand trade and economic development for the Evansville Region and the State of Indiana. The Evansville Region is home to the state's largest port, Ports of Indiana-Mount Vernon, which contributes over \$1 billion in annual economic impacts to the state economy.
- This region has tremendous logistics advantages, including the country's busiest inland port district, access to five Class I railroads, the median center of the U.S. population and the soon-to-be-completed I-69 super corridor that will connect Canada to Mexico.





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