



## **PROPERTY HIGHLIGHTS**

· With a strong day and night population, the freeway visible Poinsettia Village offers retailers an excellent opportunity in the highly sought after community of Carlsbad.

### **TRAFFIC COUNTS**

• Interstate 5: 200,255 ADT • Poinsettia Lane: 23,790 ADT • Avenida Encinas: 14,329 ADT

# DEMOGRAPHICS

	1 MILE	3 MILES	5 MILES
Pop (2024)	11,173	41,233	142,764
AHH Income	\$196,479	\$209,599	\$199,023
Daytime Pop.	4,189	46,706	108,466

## TENANTS











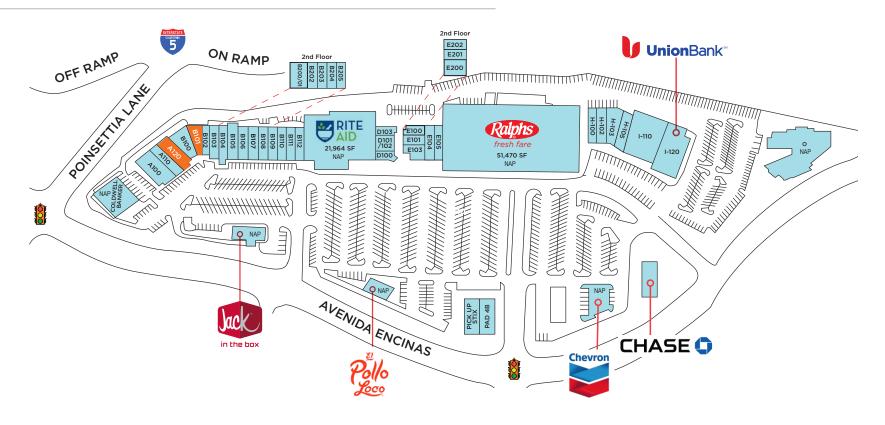








# AVAILABILITIES



Suite	Tenant	Sq. Ft.	Suite	Tenant	Sq. Ft.	Suite	Tenant	Sq. Ft.	Suite	Tenant	Sq. Ft.
A100	Spectrum	4,000	B108	Country Feed Stores	1,198	D101	Pelly's Fish Market	1,633	H-100	Sushi Kuchi	2,117
A110	P.volve	2,361	B109	Sandy Paws Animal Clinic	1,560	D103	Primo Pizza	1,051	H-102	Sport Clips	1,196
A120	POTENTIALLY AVAILABLE	2.499	B110	Body20	1,360	E100	Paw Purrfection	747	H-103	Regal Flooring	2,580
	(2nd Gen Fitness Studio)	,	B111	Ramen Restaurant	1,360	E101	Nail Design	700	H-105	North County Ballet	1,239
B100	Sherwin Williams	3,264	B112	Sunny Fresh Cleaners	1,360	E103	Starbucks	1,208	I-110	Sola Salon Studios	6,603
B101	AVAILABLE	1,360	B200-201	Lease Pending	1,526	E104-105	Lagree Red	2,453	I-120	Union Bank of CA	4,715
B102	Poinsettia Village Dentist	1,632	B202	State Farm Insurance	729	E106	Verizon - Cell Site	288	Pad 1	Coldwell Banker	4,506
B103	HearUSA	1,560	B203	Tara Tailor	720	E200	West Coast Laser	1,086	Pad 2	Jack in the Box	2,335
B104	UPS Store	1,560	B204	Blushing Bride	729	E201	Red Stone Equity Partners	863	Pad 3	El Pollo Loco	2,335
B105	California Cuts	1,170	B205	Tristan Quigley Photography	504	E202	Flutter Lash & Skin Studio	1025	Pad 4A	Pick Up Stix	2,000
B106	Carlsbad Massage	1,170	C100	Rite Aid #5622	21,964	F100	Ralph's	51,470	Pad 4B	St. Tropez Bistro	1,000
B107	Hydration Room	1,117	D100	Jersey Mike's	992	FIOO	Raipirs	31,470	Pad 5	Chevron	4,005

DISCLAIMER: This drawing is for general information purposes only. Any and all features, matters and other information depicted hereon or contained herein are for illustrative marketing purposes only, are subject to modification without notice, are not intended to be relied upon by any party and are not intended to constitute representations and warranties as to the size and nature of improvements to be constructed (or that any improvements will be constructed) or as to the identity or nature of any occupants thereof.

# AERIAL



# GALLERY









# DEMOGRAPHICS

1 Mile Radius 3 Mile Radius

#### **Demographic and Income Profile**

7130 Avenida Encinas, Carlsbad, California, 92011

Ring: 1 mile radius

Latitude: 33.10074, Longitude: -117.31221



Summary	Census 20	10	Census 2020		2024	20
Population	10,2	21	11,256	1	1,173	11,1
Households	4,4	14	4,694		4,697	4,7
Families	2,8	65			3,075	3,1
Average Household Size	2.	32	2.40		2.38	2.
Owner Occupied Housing Units	3,1	32			3,287	3,4
Renter Occupied Housing Units	1,2	82	-		1,410	1,3
Median Age	44	1.7	-		48.1	4
Trends: 2023-2028 Annual Rate		Area		State		Natio
Population		-0.12%		0.09%		0.3
Households		0.26%		0.38%		0.4
Families		0.31%		0.37%		0.4
Owner HHs		0.68%		0.58%		0.6
Median Household Income		2.31%		2.70%		2.5
				2024		20
Households by Income			Number	Percent	Number	Perc
<\$15,000			265	5.6%	232	4.
\$15,000 - \$24,999			114	2.4%	78	1.0
\$25,000 - \$34,999			262	5.6%	200	4.:
\$35,000 - \$49,999			182	3.9%	136	2.5
\$50,000 - \$74,999			375	8.0%	293	6.3
\$75,000 - \$99,999			263	5.6%	249	5.:
\$100,000 - \$149,999			951	20.2%	950	20.
\$150,000 - \$199,999			670	14.3%	754	15.
\$200,000+			1,614	34.4%	1,868	39.
Median Household Income			\$145,248		\$162,845	
Average Household Income			\$196,479		\$223,119	
Per Capita Income			\$82,981		\$96,022	
	Cei	nsus 2010		2024		20
Population by Age	Number	Percent	Number	Percent	Number	Perc
0 - 4	628	6.1%	451	4.0%	449	4.
5 - 9	680	6.7%	537	4.8%	458	4.
10 - 14	566	5.5%	710	6.4%	564	5.
15 - 19	438	4.3%	631	5.6%	648	5.8
20 - 24	315	3.1%	516	4.6%	536	4.
25 - 34	981	9.6%	929	8.3%	1,035	9.
35 - 44	1,549	15.2%	1,343	12.0%	1,218	11.
45 - 54	1,630	15.9%	1,592	14.2%	1,478	13.
55 - 64	1,439	14.1%	1,581	14.2%	1,548	13.
65 - 74	1,013	9.9%	1,542	13.8%	1,560	14.
75 - 84	658	6.4%	1,034	9.3%	1,226	11.0
85+	323	3.2%	306	2.7%	387	3.5

### Demographic and Income Profile

7130 Avenida Encinas, Carlsbad, California, 92011

Ring: 3 mile radius

Latitude: 33.10074, Longitude: -117.31221



Summary	Census 201	LO	Census 2020	20	24	- 2
Population	38,8	48	41,073	41,2	233	4
Households	15,9	09	16,640	16,7	784	1
Families	10,4	42	-	11,0	054	1
Average Household Size	2.4	43	2.46	2	.45	
Owner Occupied Housing Units	10,1	27	-	10,9	906	1
Renter Occupied Housing Units	5,78	82	-	5,8	378	
Median Age	42	.0		4	5.5	
Trends: 2023-2028 Annual Rate		Area		State		Na
Population		0.02%		0.09%		
Households		0.39%		0.38%		
Families		0.41%		0.37%		
Owner HHs		0.73%		0.58%		
Median Household Income		2.11%		2.70%		
				2024		
Households by Income			Number	Percent	Number	Р
<\$15,000			829	4.9%	713	
\$15,000 - \$24,999			331	2.0%	238	
\$25,000 - \$34,999			620	3.7%	476	
\$35,000 - \$49,999			842	5.0%	640	
\$50,000 - \$74,999			1,297	7.7%	1,012	
\$75,000 - \$99,999			1,086	6.5%	961	
\$100,000 - \$149,999			2,864	17.1%	2,827	
\$150,000 - \$199,999			2,639	15.7%	2,928	
\$200,000+			6,276	37.4%	7,321	
φ200,000 1			0,270	37.470	7,521	
Median Household Income			\$157,620		\$175,006	
Average Household Income			\$209,599		\$238,455	
Per Capita Income			\$84,847		\$98,300	
	Cen	sus 2010	, .	2024	,	
Population by Age	Number	Percent	Number	Percent	Number	Р
0 - 4	2,282	5.9%	1,704	4.1%	1,688	
5 - 9	2,669	6.9%	2,036	4.9%	1,812	
10 - 14	2,567	6.6%	2,504	6.1%	2,226	
15 - 19	2,032	5.2%	2,465	6.0%	2,348	
20 - 24	1,538	4.0%	2,281	5.5%	2,227	
25 - 34	4,322	11.1%	4,148	10.1%	4,419	
35 - 44	5,906	15.2%	5,193	12.6%	4,973	
45 - 54	6,454	16.6%	5,958	14.4%	5,696	
55 - 64	5,175	13.3%	5,801	14.1%	5,697	
65 - 74	3,005	7.7%	4,999	14.1%	5,697	
75 - 84		4.9%		7.2%		
	1,890		2,989		3,669	
85+	1,010	2.6%	1,154	2.8%	1,349	

# DEMOGRAPHICS (continued)

### 5 Mile Radius

2010 133,227 53,269 34,974 2.48 34,472 18,798 41.3		Census 2020 142,629 56,373	142 56	<b>2024</b> 2,764 3,771	<b>2029</b> 142,725 57,806
133,227 53,269 34,974 2.48 34,472 18,798		142,629 56,373 -	142 56	,764	142,72
53,269 34,974 2.48 34,472 18,798		56,373	56		
34,974 2.48 34,472 18,798		-	56		
2.48 34,472 18,798		-	27		
34,472 18,798			37	,623	38,21
18,798		2.51		2.49	2.4
		-	37	,439	38,59
41.3		-	19	,332	19,20
		-		44.8	46.
	Area		State		Nationa
	-0.01%		0.09%		0.30%
	0.36%		0.38%		0.499
	0.31%		0.37%		0.449
	0.61%		0.58%		0.669
	2.29%		2.70%		2.57%
			2024		202
		Number	Percent	Number	Percer
		2,868	5.1%	2,555	4.49
		1,575	2.8%	1,156	2.09
		2,142	3.8%	1,663	2.99
		2,692	4.7%	2,103	3.69
		5,015	8.8%	4,102	7.19
		4,627	8.2%	4,195	7.39
		9,860		9,640	16.79
					16.49
		19,485	34.3%	22,885	39.69
	2010	\$79,209	2024	\$91,891	202
		Number		Number	202 Percer
					4.39
					4.89
					5.89
					5.69
					5.09
					10.89
					12.39
					14.09
					13.19
					12.09
6,606	5.0%	10,216	7.2%	12,485	8.79
	Censu Number 7,779 8,725 8,684 7,583 5,709 15,982 19,806 21,629 17,653 9,321	Census 2010  Number Percent 7,779 5.8% 8,725 6.5% 8,684 6.5% 7,583 5.7% 15,982 12.0% 19,806 14.9% 21,629 16.2% 21,629 16.2%	0.31% 0.61% 2.29%  Number 2,868 1,575 2,142 2,692 5,015 4,627 9,860 8,508 19,485 19,485 \$147,216 \$199,023 \$79,209  Census 2010  Number Percent Number 7,779 5.8% 6,359 8,725 6.5% 7,647 8,684 6.5% 8,580 7,583 5,7% 8,256 5,709 4,3% 7,582 15,982 12.0% 14,849 19,806 14.9% 18,806 21,629 16.2% 20,429 11,7653 13.3% 18,992	0.31% 0.61% 0.61% 2.29%  2.70%  2.29%  Number  2,868 5.1% 1,575 2.8% 2,142 3.8% 2,692 4.7% 5,015 8.8% 4,627 8.2% 9,860 17.4% 8,508 15.0% 19,485 34.3%  \$147,216 \$199,023 \$79,209  Census 2010  Number  Percent 7,779 5.8% 6,359 8,725 6,5% 7,647 5,4% 8,725 6,5% 7,647 5,4% 8,725 6,5% 7,647 5,4% 8,684 6,5% 8,588 6,0% 7,583 5,7% 8,256 5,8% 6,359 4,5% 6,369 4,5% 6,369 4,3% 6,369 4,3% 6,3% 6,3% 6,3% 6,3% 6,3% 6,3% 6,3% 6	0.31% 0.37% 0.58% 0.58% 0.58% 2.29% 2.70% 2024 Number Percent Number 9,85% 2.60% 2.70% 2.8% 1,555 2.8% 1,555 2.8% 1,555 2.8% 1,555 2.8% 2,692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.7% 2,103 2.692 4.20 2.685 2.692



# POINSETTIA VILLAGE

## 7130 - 7188 AVENIDA ENCINAS | CARLSBAD, CA | 92011

### Phil Lyons, CCIM

+1 760 431 4210 LIC #01093731

### **Vince Provenzano**

+1 760 431 4212 LIC #01926894

> 12830 El Camino Real, Suite 100 San Diego, CA 92130



