



PROPERTY HIGHLIGHTS

· With a strong day and night population, the freeway visible Poinsettia Village offers retailers an excellent opportunity in the highly sought after community of Carlsbad.

TRAFFIC COUNTS

• Interstate 5: 200,255 ADT • Poinsettia Lane: 23,790 ADT • Avenida Encinas: 14,329 ADT

DEMOGRAPHICS

	1 MILE	3 MILES	5 MILES
Pop (2025)	11,194	41,345	143,425
AHH Income	\$203,085	\$216,917	\$203,492
Daytime Pop.	3,715	42,724	99,971

TENANTS











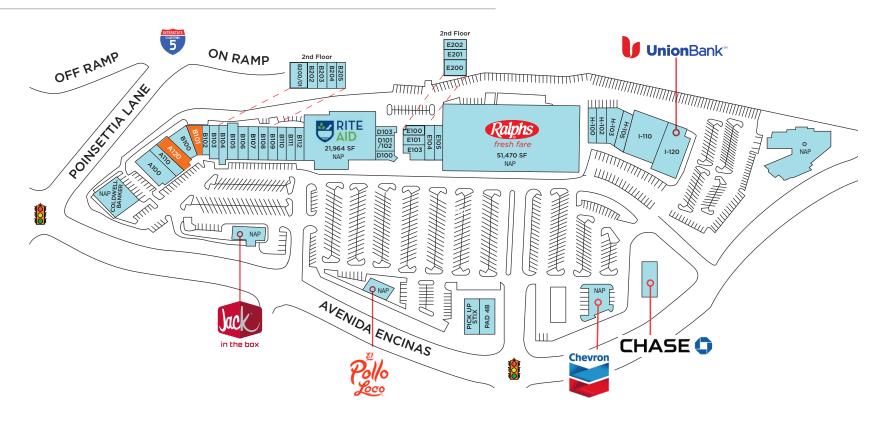








AVAILABILITIES



Suite	Tenant	Sq. Ft.	Suite	Tenant	Sq. Ft.	Suite	Tenant	Sq. Ft.	Suite	Tenant	Sq. Ft.
A100	Spectrum	4,000	B108	Country Feed Stores	1,198	D101	Pelly's Fish Market	1,633	H-100	Sushi Kuchi	2,117
A110	P.volve	2,361	B109	Sandy Paws Animal Clinic	1,560	D103	Primo Pizza	1,051	H-102	Sport Clips	1,196
A120	POTENTIALLY AVAILABLE	2,499	B110	Body20	1,360	E100	Paw Purrfection	747	H-103	Regal Flooring	2,580
	(2nd Gen Fitness Studio)	,	B111	Ramen Restaurant	1,360	E101	Nail Design	700	H-105	North County Ballet	1,239
B100	Sherwin Williams	3,264	B112	Sunny Fresh Cleaners	1,360	E103	Starbucks	1,208	I-110	Sola Salon Studios	6,603
B101	AVAILABLE	1,360	B200-201	Lease Pending	1,526	E104-105	Lagree Red	2,453	I-120	Union Bank of CA	4,715
B102	Poinsettia Village Dentist	1,632	B202	State Farm Insurance	729	E106	Verizon - Cell Site	288	Pad 1	Coldwell Banker	4,506
B103	HearUSA	1,560	B203	Tara Tailor	720	E200	West Coast Laser	1,086	Pad 2	Jack in the Box	2,335
B104	UPS Store	1,560	B204	Blushing Bride	729	E201	Red Stone Equity Partners	863	Pad 3	El Pollo Loco	2,335
B105	California Cuts	1,170	B205	Tristan Quigley Photography	504	E202	Flutter Lash & Skin Studio	1025	Pad 4A	Pick Up Stix	2,000
B106	Carlsbad Massage	1,170	C100	Rite Aid #5622	21,964	F100	Ralph's	51,470	Pad 4B	St. Tropez Bistro	1,000
B107	Hydration Room	1,117	D100	Jersey Mike's	992	FIOO	Kaipiis	31,470	Pad 5	Chevron	4,005

DISCLAIMER: This drawing is for general information purposes only. Any and all features, matters and other information depicted hereon or contained herein are for illustrative marketing purposes only, are subject to modification without notice, are not intended to be relied upon by any party and are not intended to constitute representations and warranties as to the size and nature of improvements to be constructed) or as to the identity or nature of any occupants thereof.

AERIAL



GALLERY









DEMOGRAPHICS

1 Mile Radius

3 Mile Radius

Demographic and Income Profile

7130 Avenida Encinas, Carlsbad, California, 92011 3

7130 Avenida Encinas, Carlsbad, California, 92011

Ring: 1 mile radius

Latitude: 33.10149, Longitude: -117.31100



Summary	Census 20	10	Census 2020	2	:025	2030
Population	10,3	32	11,364	11	,194	11,264
Households	4,4	44	4,725	4	,734	4,805
Families	2,8	90	-	3	,099	3,12
Average Household Size	2.	.32	2.40		2.36	2.34
Owner Occupied Housing Units	3,1	.60	-	3	,312	3,380
Renter Occupied Housing Units	1,2	85	-	1	,422	1,425
Median Age	44	4.7	-		48.2	49.0
Trends: 2024-2029 Annual Rate		Area		State		Nationa
Population		0.12%		0.07%		0.309
Households		0.30%		0.33%		0.499
Families		0.14%		0.32%		0.449
Owner HHs		0.41%		0.49%		0.669
Median Household Income		2.36%		2.33%		2.579
				2025		203
Households by Income			Number	Percent	Number	Percer
<\$15,000			216	4.6%	179	3.79
\$15,000 - \$24,999			87	1.8%	65	1.49
\$25,000 - \$34,999			237	5.0%	186	3.9
\$35,000 - \$49,999			208	4.4%	167	3.5
\$50,000 - \$74,999			313	6.6%	258	5.4
\$75,000 - \$99,999			263	5.6%	226	4.7
\$100,000 - \$149,999			820	17.3%	789	16.4
\$150,000 - \$199,999			755	15.9%	762	15.9
\$200,000+			1,834	38.7%	2,172	45.2
Median Household Income			\$161,679		\$181,713	
Average Household Income			\$203,085		\$223,434	
Per Capita Income			\$86,501		\$96,025	
	Cei	nsus 2010		2025		203
Population by Age	Number	Percent	Number	Percent	Number	Perce
0 - 4	634	6.1%	434	3.9%	437	3.9
5 - 9	689	6.7%	595	5.3%	556	4.9
10 - 14	576	5.6%	732	6.5%	626	5.6
15 - 19	445	4.3%	649	5.8%	655	5.8
20 - 24	317	3.1%	487	4.4%	540	4.8
25 - 34	986	9.5%	863	7.7%	926	8.2
35 - 44	1,564	15.1%	1,344	12.0%	1,264	11.2
45 - 54	1,654	16.0%	1,586	14.2%	1,551	13.8
55 - 64	1,454	14.1%	1,570	14.0%	1,527	13.6
65 - 74	1,026	9.9%	1,564	14.0%	1,575	14.0
75 - 84	664	6.4%	1,073	9.6%	1,202	10.7
85+	324	3.1%	297	2.7%	403	3.6

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Demographic and Income Profile

7130 Avenida Encinas, Carlsbad, California, 92011 3

7130 Avenida Encinas, Carlsbad, California, 92011 Ring: 3 mile radius

Latitude: 33.10149, Longitude: -117.31100



Summary	Census 201		Census 2020		2025	2030
Population	39,07	3	41,350	41	,345	42,192
Households	16,03	4	16,788	16	,998	17,484
Families	10,52	9	-	11	,171	11,495
Average Household Size	2.4	3	2.45		2.42	2.41
Owner Occupied Housing Units	10,22		-		,056	11,297
Renter Occupied Housing Units	5,80		-		,942	6,187
Median Age	42.	0	-		46.1	46.8
Trends: 2024-2029 Annual Rate		Area		State		National
Population		0.41%		0.07%		0.30%
Households		0.57%		0.33%		0.49%
Families		0.57%		0.32%		0.44%
Owner HHs		0.43%		0.49%		0.66%
Median Household Income		2.89%		2.33%		2.57%
				2025		2030
Households by Income			Number	Percent	Number	Percent
<\$15,000			730	4.3%	621	3.6%
\$15,000 - \$24,999			264	1.6%	196	1.1%
\$25,000 - \$34,999			561	3.3%	447	2.6%
\$35,000 - \$49,999			920	5.4%	724	4.1%
\$50,000 - \$74,999			1,150	6.8%	953	5.5%
\$75,000 - \$99,999			1,209	7.1%	1,041	6.0%
\$100,000 - \$149,999			2,530	14.9%	2,340	13.4%
\$150,000 - \$199,999			2,679	15.8%	2,705	15.5%
\$200,000+			6,954	40.9%	8,456	48.4%
Median Household Income			\$167,554		\$193,222	
Average Household Income			\$216,917		\$239,912	
Per Capita Income			\$88,583		\$98,774	
	Cen	sus 2010		2025		2030
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	2,300	5.9%	1,652	4.0%	1,696	4.0%
5 - 9	2,682	6.9%	2,011	4.9%	1,914	4.5%
10 - 14	2,580	6.6%	2,504	6.1%	2,233	5.3%
15 - 19	2,045	5.2%	2,540	6.1%	2,383	5.6%
20 - 24	1,545	4.0%	2,316	5.6%	2,366	5.6%
25 - 34	4,331	11.1%	4,126	10.0%	4,650	11.0%
35 - 44	5,930	15.2%	4,933	11.9%	4,843	11.5%
45 - 54	6,483	16.6%	5,781	14.0%	5,626	13.3%
55 - 64	5,205	13.3%	5,945	14.4%	5,773	13.7%
65 - 74	3,037	7.8%	5,143	12.4%	5,413	12.8%
75 - 84	1,918	4.9%	3,270	7.9%	3,883	9.2%
85+	1,017	2.6%	1,123	2.7%	1,410	3.3%

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DEMOGRAPHICS (continued)

5 Mile Radius

Demographic and Income Profile

7130 Avenida Encinas, Carlsbad, California, 92011 3

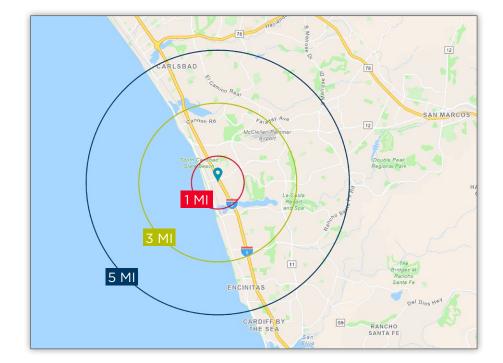
7130 Avenida Encinas, Carlsbad, California, 92011

Ring: 5 mile radius

Latitude: 33.10149, Longitude: -117.31100



Summary	Census 20:	10	Census 2020	202	25	203
Population	134,2	17	143,779	143,4	25	145,2
Households	53,6	14	56,759	57,4	75	58,8
Families	35,2	69	-	37,9	38	38,8
Average Household Size	2.	48	2.51	2.	47	2.
Owner Occupied Housing Units	34,7	97	-	37,9	96	38,8
Renter Occupied Housing Units	18,8	17	-	19,4	79	20,0
Median Age	41	3	-	45	.3	46
Trends: 2024-2029 Annual Rate		Area		State		Nation
Population		0.25%		0.07%		0.30
Households		0.48%		0.33%		0.49
Families		0.47%		0.32%		0.4
Owner HHs		0.43%		0.49%		0.66
Median Household Income		2.46%		2.33%		2.57
				2025		20
Households by Income			Number	Percent	Number	Perc
<\$15,000			2,564	4.5%	2,344	4.0
\$15,000 - \$24,999			1,388	2.4%	1,108	1.5
\$25,000 - \$34,999			1,971	3.4%	1,584	2.
\$35,000 - \$49,999			2,709	4.7%	2,288	3.5
\$50,000 - \$74,999			5,004	8.7%	4,282	7.
\$75,000 - \$99,999			4,918	8.6%	4,363	7.
\$100,000 - \$149,999			8,849	15.4%	8,146	13.
\$150,000 - \$199,999			8,913	15.5%	9,054	15.4
\$200,000+			21,159	36.8%	25,701	43.
Median Household Income			\$155,675		\$175,746	
Average Household Income			\$203,492		\$224,190	
Per Capita Income			\$81,526		\$90,867	
	Cer	sus 2010	44-/	2025	4.0,00	20
Population by Age	Number	Percent	Number	Percent	Number	Perc
0 - 4	7,848	5.8%	6,172	4.3%	6,219	4.
5 - 9	8,806	6.6%	7,538	5.3%	6,942	4.5
10 - 14	8,773	6.5%	8,950	6.2%	8,227	5.
15 - 19	7,646	5.7%	8,603	6.0%	8,482	5.8
20 - 24	5,738	4.3%	7,557	5.3%	7,573	5.
25 - 34	16,039	12.0%	14,820	10.3%	16,048	11.
35 - 44	19,978	14.9%	17,426	12.1%	16,872	11.
45 - 54	21,821	16.3%	20,226	14.1%	19,713	13.
55 - 64	17,778	13.2%	19,593	13.7%	19,195	13.
65 - 74	9,382	7.0%	17,124	11.9%	17,333	11.5
75 - 84	6,642	4.9%	11,113	7.7%	13,322	9.:
85+	3,765	2.8%	4,305	3.0%	5,282	3.0



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POINSETTIA VILLAGE

7130 - 7188 AVENIDA ENCINAS | CARLSBAD, CA | 92011

Phil Lyons, CCIM

+1 760 431 4210 LIC #01093731

Vince Provenzano

+1 760 431 4212 phil.lyons@cushwake.com vince.provenzano@cushwake.com LIC #01926894

12830 El Camino Real, Suite 100



